



THE
NORMANDY
SENIOR LIVING

CASE STUDY

The Normandy Senior Living

DURATION: 6/1/2020-6/4/2020

WESTLAND HEATING & COOLING

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WESTLAND 
HEATING/AIR CONDITIONING

The Normandy Senior Living

Project Type: 2 High Rise Apartment Buildings

Value: \$121,400.00

Man Hours: 160 hours

Location: Rocky River, Ohio

Project Manager: Andy France



The Normandy Senior Living Center is a family-owned-and-operated business that provides diverse amenities and thoughtful support services to the senior living community. Normandy was faced with aged & failing cooling tower equipment, causing cooling interruptions for residents. The old towers did not provide the correct consistent water temperatures even when they did operate. Westland was contracted and utilized Evapco Advanced Technology cooling towers for this project. The “AT” cooling towers series from Evapco, features state-of-the-art induced draft, counterflow technology to deliver superior operating advantages in any climate. These new towers were outfitted with a Variable Frequency Drive to control the fan speed which helps keep a constant water temperature so the air conditioning equipment can run in peak efficiency conditions. Westland faced great adversity during this project because of COVID-19. There was an increased manufacturing time delay which created additional pressures since the building needed to be cooled swiftly after installation. Westland re-grouped on how to complete the project in the allotted time and added more hands to get the job done. The Normandy Senior Living project was completed in 4 days from start to finish, under budget and because of the swift pace of installation there were 0 complaints from residents.

